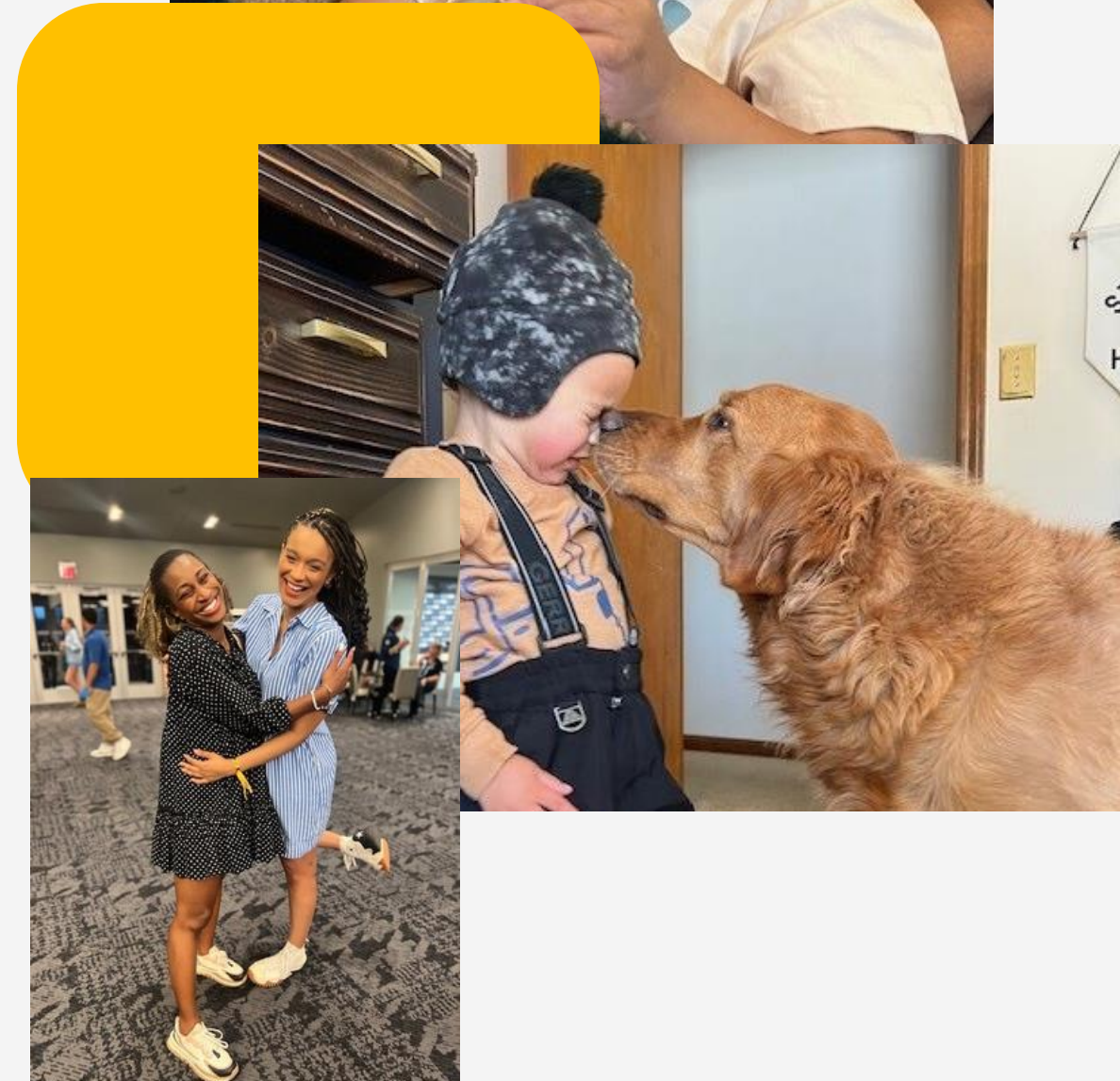
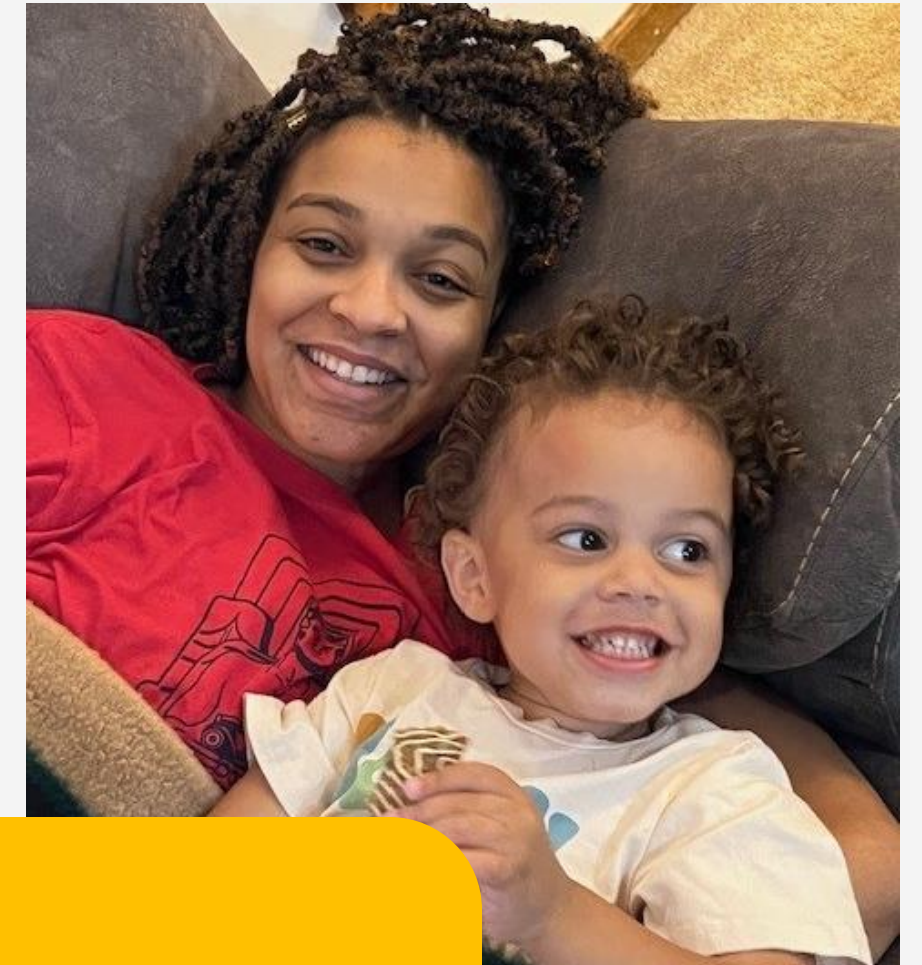




TAYLOR OVERTON

Director, Kansas Small Business Office

I believe entrepreneurship is a human right—the right to dream, build, own, and create lasting legacies for future generations.



Why “Nonprofit Speed Dating”?

To go beyond surface networking

To build trust and shared understanding

To kick off our day with purpose, not just logistics



Elevator Pitch Formula

Problem

You Know [Problem]?

Solution

Well, what we do is [Solution].

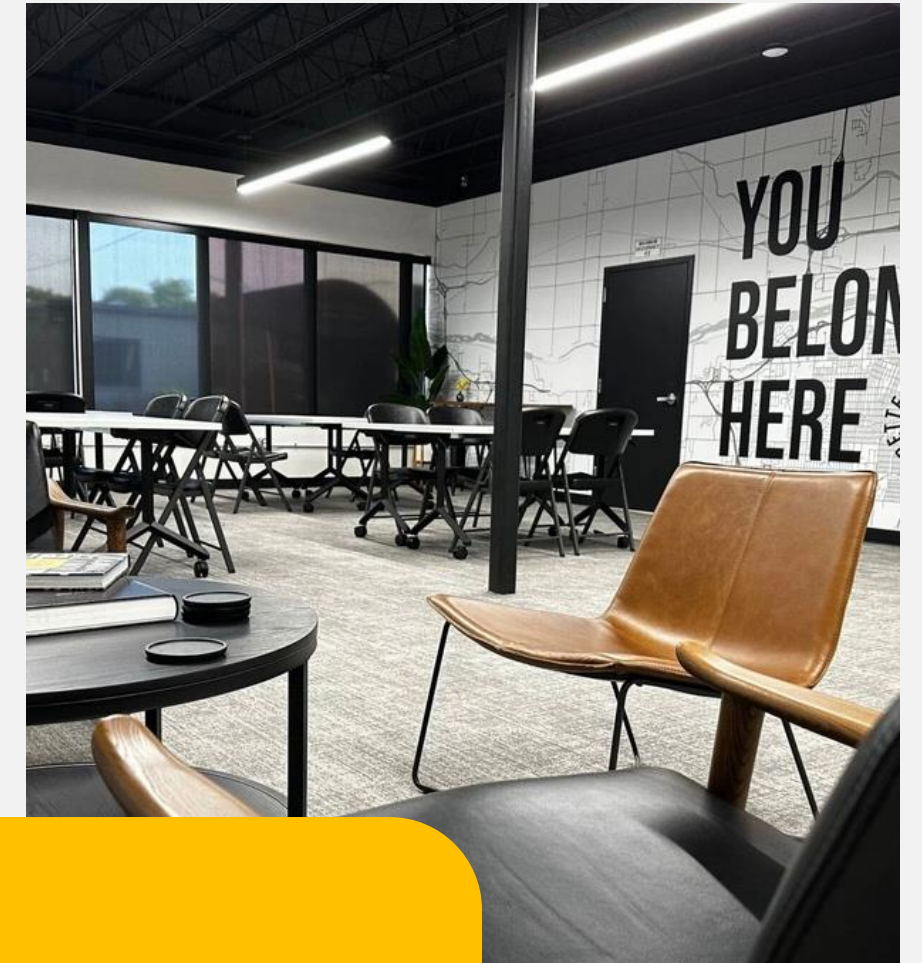
Proof

In fact [Proof].



How It Works

1. You'll be paired up with someone new for each round.
2. Each round is 5 minutes (2.5 minutes each).
3. Use the conversation prompts to guide you.
4. After the bell, rotate to a new partner.
5. Be present. Listen generously. Share honestly.



Networking Prompts

HEAD

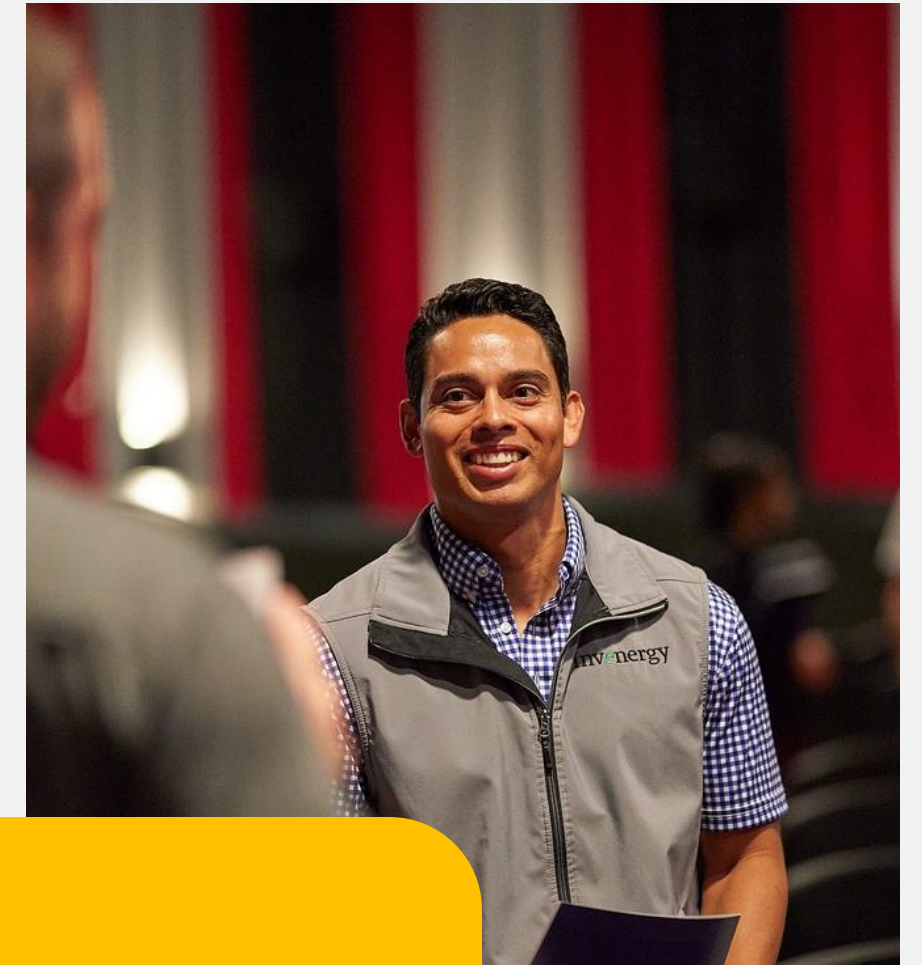
What's a tension or decision point you or your organization is navigating—and how are you thinking through it?

HEART

What has moved you most—positively or painfully—in your work lately? What feeling have you been carrying with you?

CORE

When the work gets hard, what part of your story reminds you that this is where you're meant to be?



HEAD

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Let's Reflect

- What surprised or resonated with you?
- Did anything shift in how you see others in this room?
- Who are you excited to follow up with?





KANSAS

COMMERCE

#TheStateOfUnexpected