



attanehealthTM

PERSONALIZED FOOD & NUTRITION CARE

Kansas Food is Medicine Collaborative

The Attane Health Story

attanehealthTM
PERSONALIZED FOOD & NUTRITION CARE

Our roots
run deep
in lived
experience.



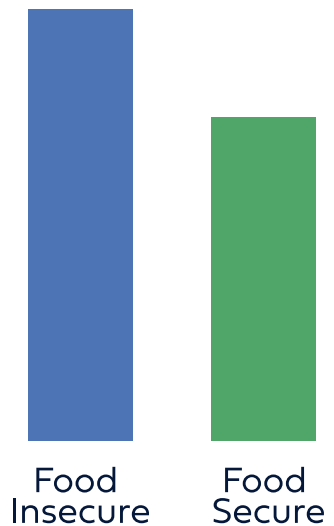
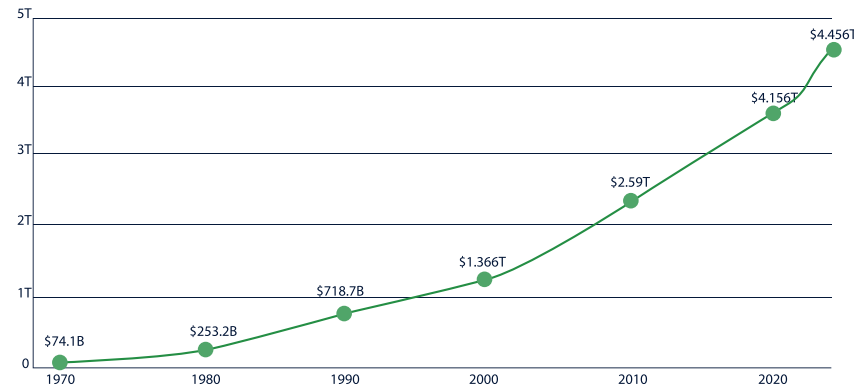
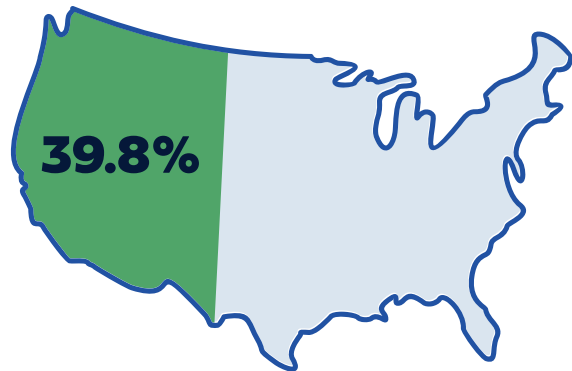
The Health and Financial Problem

Americans are sick from **chronic conditions**, healthcare costs **have skyrocketed**, and large **underserved populations** are disproportionately affected.

133 million Americans are living with a chronic condition¹

Annual healthcare costs total **\$4.5 trillion**.²

Families facing food insecurity have **20% higher healthcare expenditures**³



Sources:

- ¹Raghupathi W, Raghupathi V, [An Empirical Study of Chronic Diseases in the United States: A Visual Analytics Approach](#), Int J Environ Res Public Health. 2018 Mar 1;15(3):431.
- ² CMS National Health Expenditures, [NHE Fact Sheet:2022](#)
- ³ Palakshappa D, et al. [Health Affairs](#). 2023;doi.10.1377/hlthaff.2022.00414

Our mission

We won't stop until everyone is empowered to improve their health through food.



Changing Healthcare Dynamics

Food and nutrition care is happening now

- ✦ **Coverage of Nutrient-Dense Food**
First line interventions
- ✦ **Preventive Healthcare**
Plans increased investment in prevention
- ✦ **Health-Related Social Needs**
Care is focused beyond clinic walls. 80% of health outcomes are driven by social and environmental factors.²
- ✦ **Value-Based Care**
Plans now accountable for outcomes. Fee for service declining.
- ✦ **Maternal Postpartum Coverage**
44 states have extended care from 90 days to 12 months¹

Sources:

¹ Kaiser Family Foundation. [Postpartum Extension Coverage Tracker](#)

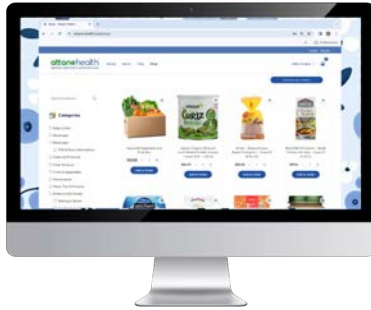
² Greer ML, Garza MY, Sample S, Bhattacharyya S. [Social Determinants of Health Data Quality at Different Levels of Geographic Detail](#). *Stud Health Technol Inform*. 2023 May 18;302:217-221.



Our Patient-Driven Platform is Unique

We provide personalized condition-specific care through our end-to-end platform

Nutrition Care Platform



Health Coaching



Nutrition Education



Actionable Data and Insights



Programs



Maternal Health



Diabetes



Hypertension



Food Allergies/
Gastrointestinal



Hyperlipidemia

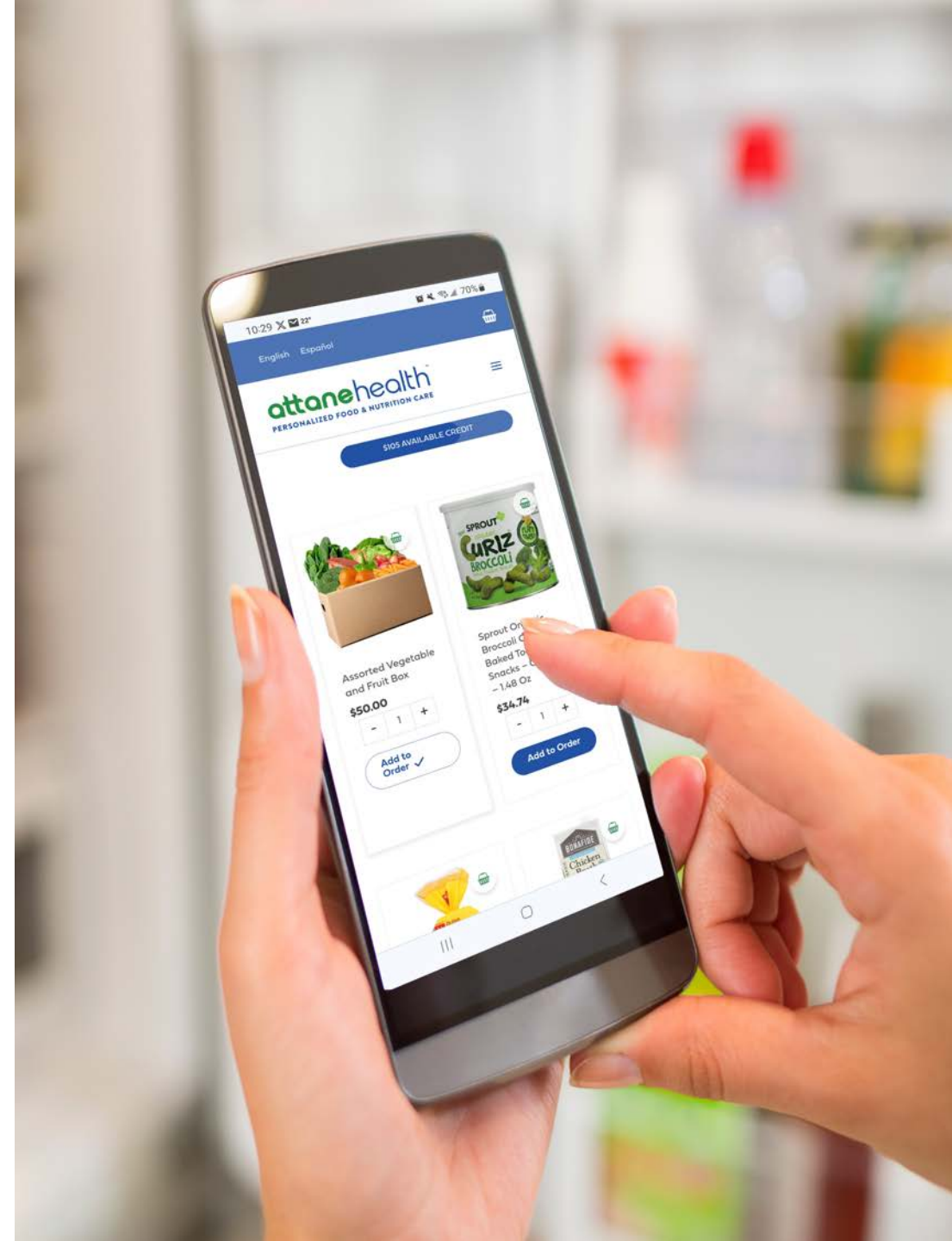
Case Study

Heartland Community Health Center

- **Number of Patients Enrolled:** 25 patients
- **Enrollment Criteria:** Type 2 diabetes
- **Service Term:** 6 months of service
- \$145 credit, Nutrition Care Platform
- Access to monthly nutrition coaching

To Date

- Enrollment started September 2023
- 16 out of 25 patients enrolled
- 39 orders
- 60% ordering in five grocery categories or more



Our strategy is working

Attane Health has been serving patients while creating the foundation for Medicaid

Outcomes

90% Consistently shopping month over month

30% Purchasing above monthly subsidy

50% Improvement in Nutritional Literacy

Top purchase is fruit and vegetable box

29 States, Nationwide reach and every zip code

Thought Leadership

Ranked #1 by Medicaid Innovation Collaborative (MIC) Consumer Panel

Milken Institute Food Is Medicine Taskforce

National Produce Prescriptions Collaborative

D.C. policy meetings to advance online only SNAP access

Aspen Institute Food Is Medicine Research





Thank you!

Emily Brown
ebrown@attane-health.com